

MEGAN NORRIS

19504 Sunshine Way Bend, OR 97702
(916) 529-5691, megan.g.norris@gmail.com

SUMMARY

Senior-level professional with twenty plus years of experience working with public, non-profit and private sector leaders to drive results that make communities more liveable, sustainable and prosperous. Specific expertise in stakeholder and community engagement, coalition building across various sectors, development of public policy, campaign and communications strategy, media outreach, and real estate development. Deep network of real estate industry, investor, non-profit, community leadership, and policymaker relationships.

EXPERIENCE**HAYDEN HOMES****Forward Planning Manager**

Central Oregon
04/2021-Present

- Conduct due diligence on land development opportunities.
- Assist with entitlements on multiple projects.
- Serve as liaison to consultants including engineers, government officials and staff.
- Coordinating a statewide pilot project community that will include more than 130 units of new affordable housing in Bend, Oregon.

CENTRAL OREGON CHILD CARE**Central Oregon Child Care Accelerator**

Bend, OR
11/2019 – 11/2020

- Lead a steering committee including OSU-Cascades, COCC, NeighborImpact, Early Learning Hub, Better Together, Central Oregon Chambers, Governor's Regional Solutions Team, Central Oregon Health Council, and City of Bend to stand up an innovative childcare pilot to provide more affordable, accessible, and high-quality spots for Central Oregon families.
- Helped childcare providers secure space for their childcare centers by assisting them in finding commercial space and/or getting the approvals they need to open.
- Worked closely with Central Oregon governments to develop and adopt policies to encourage the creation of new childcare spots.
- Worked with Central Oregon employers to develop employer-based childcare spots.
- Advocated to secure funding for Central Oregon providers during the COVID-19 pandemic and beyond.
- Created programs and raised funds to offer coaching and mentorship to Central Oregon providers during COVID-19.

RIVERVIEW CAPITAL INVESTMENTS**Senior Vice President and Partner**

Sacramento, CA
10/2011 – 11/2019

- Co-developed 3 utility-scale solar projects, enough to power more than 100,000 homes.
- Co-developed McKinley Village, a \$200 million plus project creating a new urban infill neighborhood in Sacramento consisting of 352 homes, five city parks, a community clubhouse, and an art in public places program.
- Participated as part of a developer team to create a draft masterplan to redevelop inner city public housing units as part of a larger revitalization of an urban corridor in the central city of Sacramento.

- Worked with residents, the City of Sacramento planning staff, and the Sacramento Housing and Redevelopment Agency staff to create a new community master plan.

SIERRA CLUB CALIFORNIA

Sacramento, CA

Campaign Manager for Sierra Club California Clean Cars Campaign

10/2009-10/2011

- Recruited over 50 volunteers to consistently support the campaign's work to secure federal and state legislation to reduce greenhouse gas emissions and other pollutants from cars, while promoting electric vehicles and hybrids.
- Testified at governmental boards in support of legislation, led workshops, wrote campaign materials, spoke to media about the campaign, and organized relevant outreach and free media events.
- Worked closely with the Sierra Club's California legislative director, statewide director, and national campaign advocates.
- Built coalitions with various environmental, non-profit and health organizations as well as businesses, volunteers, and public agencies.

HOUSING CALIFORNIA

Sacramento, CA

Outreach Coordinator

7/2008-5/2009

- Managed a legislative and communications effort to educate legislators and other stakeholders about the need for a permanent source of state funding for affordable housing.
- Managed and recruited leaders, team members, and regional captains engaged in targeting and communicating with over 60 California legislators.
- Managed the New Solar Homes Partnership (NSHP) working group under the direction of the California Energy Commission.
- Created an outreach and marketing kit for affordable home developers to assist them in incorporating solar and energy efficiency in their projects, coordinated regional workshops with working group members, and created other collateral materials and programs for the NSHP.

CALIFORNIA STATE SENATOR GILBERT CEDILLO

Sacramento, CA

Legislative Aide

1/2007-9/2007

- Staffed numerous pieces of legislation for the Senator, two of which were passed into law. Wrote statements for the Senator, researched pertinent issues and organized support for legislation.
- Staffed the Senator and prepared statements for him for various events and committee hearings.
- Represented the Senator in constituent meetings.

ANGELIDES FOR GOVERNOR

Sacramento, CA

Advance Staff Lead and Statewide Youth Coordinator

7/2005-11/2006

2/2004-7/2004

- Worked full time as an advance staff lead, surrogate speaker, and statewide campus and young voter coordinator for State Treasurer Phil Angelides' campaign for Governor of California.
- Traveled with and staffed the State Treasurer, while also organizing support for the campaign among college students and young professionals statewide.
- Gave speeches at a variety of events including rallies and fundraising events.
- Assisted the candidate and finance team in fundraising efforts.
- Did press interviews in Spanish and English on behalf of the campaign.

NEW HAMPTON SCHOOL

New Hampton, NH

Spanish teacher, tutor, and student advisor

9/2004-6/2005

- Taught Spanish to freshmen, sophomores and juniors at New Hampton School, a private college preparatory boarding school in New Hampton, New Hampshire.
- Tutored students in various academic areas and advised them on student life and academics. Lived in school dormitory, with responsibility for supervising 50 female students.

HOWARD DEAN FOR PRESIDENT

Portsmouth, NH

Volunteer Coordinator

11/2003 – 1/2004

- Organized and supervised canvassing and phone banking operations.
- Recruited and built crowds for campaign events and rallies.

PEACE CORPS

Senegal, West Africa

Rural Health Care Volunteer and Regional Health Care Leader

9/2000-5/2003

- Recruited, trained, and supervised Senegalese health care workers in the treatment and prevention of malaria, AIDS, STD's, malnutrition, and other diseases, as well as in the promotion of family planning and hygiene.
- Secured grant money from the Peace Corps to revamp and reconstruct a health post which served 57 villages.
- Collaborated on a multi-village bike tour to inform communities about health risks such as AIDS and malaria, as well as to encourage young women to attend/stay in school.
- Lived and worked in a village with no running water or electricity. Extended a 2-year service commitment by 6 months.
- Promoted to be a regional health care leader with responsibility for 20 health volunteers in our region and planned health trainings for over 40 healthcare counterparts.

ADDITIONAL INFORMATION*Education:* BS in Political Science from UC Davis in 2000*Languages:* Spanish, French, and Pulaar (a Senegalese tribal language)*Computer Skills:* MS Word, MS Excel, MS PowerPoint, WordPress, Google Earth*Interests:* Traveling, Skiing, paddle boarding, running with my Labrador retriever; spending time outside with my husband and our two girls ages 11 and 8.

*References available upon request